Encouraging Legacy Giving in your Parish

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National Legacy & Funding Officer



What's Peter Pan got to do with legacies?





Why was £500 left to the RSPCA?





How much is a painting worth?









- Financial opportunity
- Christian Giving
- Life affirming
- Appropriate

- Prospects
- Mortality Rates
- Face to face fundraising



Church Legacy

A lasting gift to your church



Legacies

A POT OF GOLD



* Valuable Source of Income

Voluntary Sector

•Worth around £2 billion pa

Church of England

• Worth £52.7 million in 2014



Data: Institute of Fundraising



Legacy Market

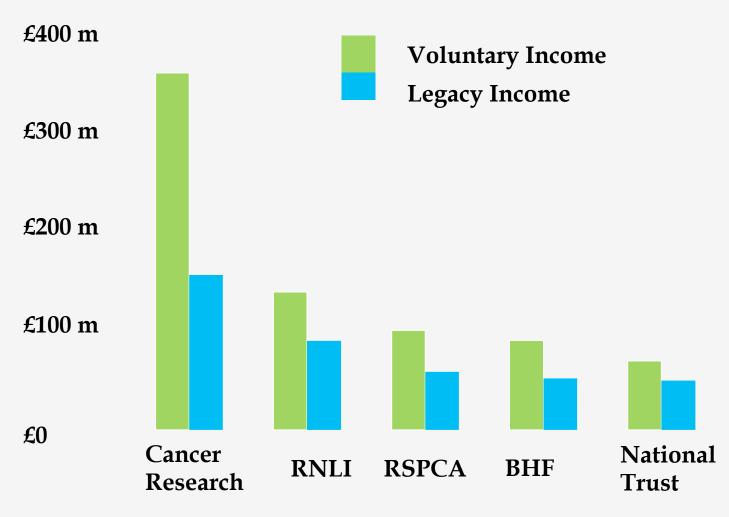
75% of Britons regularly give to charity, but only 7% leave a gift in their will...

Data: Institute of Fundraising

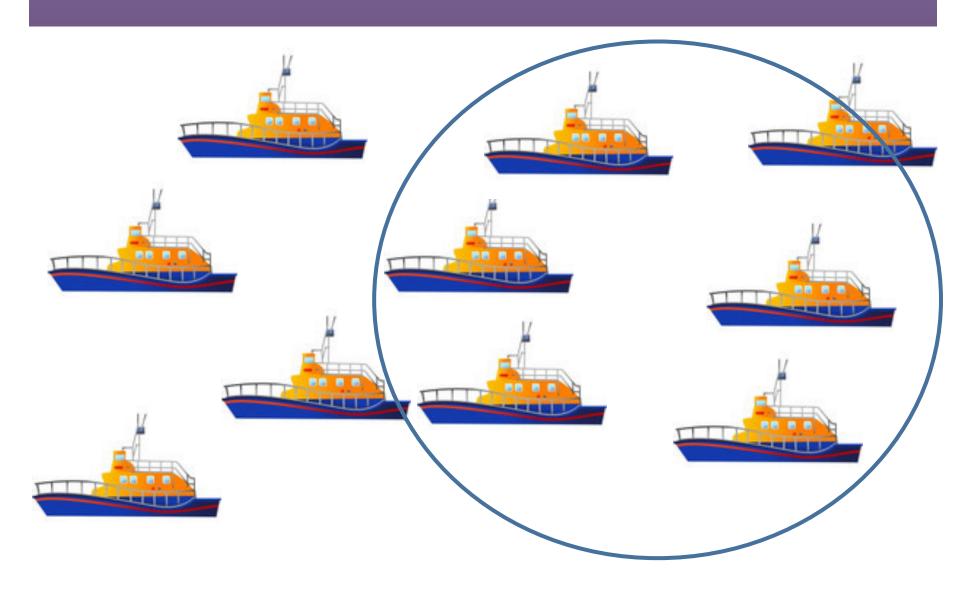


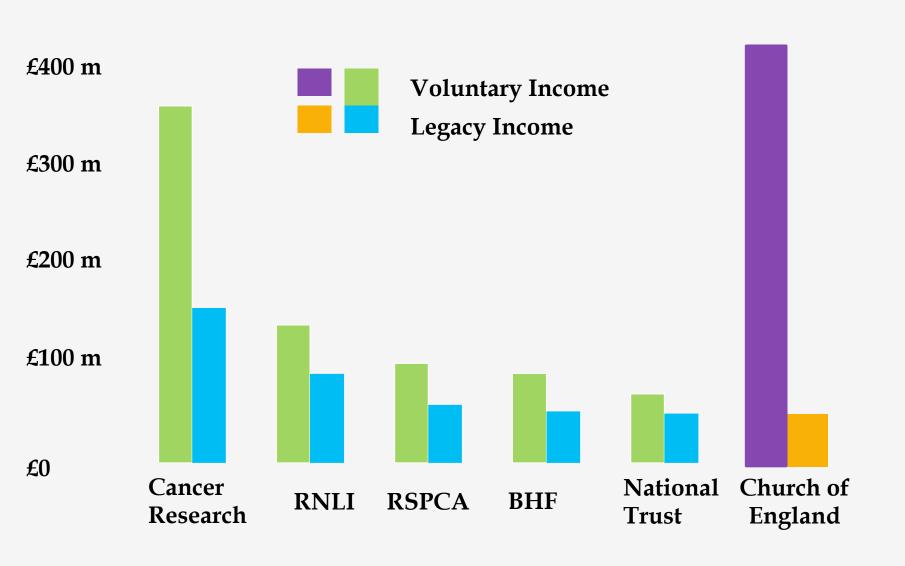
A lasting gift to your church

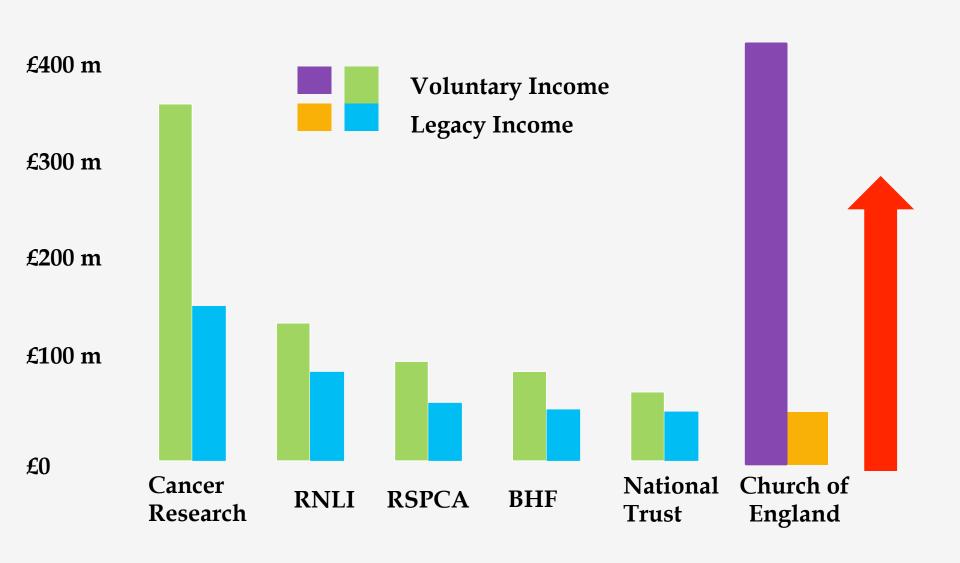
Data: Institute of Fundraising











* Christian Giving

- Christian Giving
- Generosity & Sacrifice
- Proportionate Giving



Called to exercise Godly Stewardship

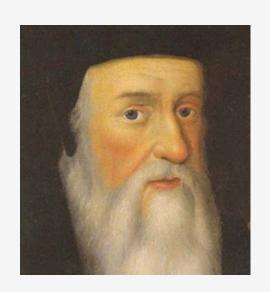
"For all things come from you, and of your own we have given you." 1Chronicles 29.14





Writing your Will

A Simple Act of Good Stewardship



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"And if he have not before disposed of his goods, let him then be admonished to make his Will, and to declare his debts, what he oweth, and what is owing unto him; for the better discharging of his conscience, and the quietness of his Executors.

But men should often be put in remembrance to take order for the settling of their temporal estates, whilst they are in health..."

Book of Common Prayer, 1662



A lasting gift to your church

Legalities: 2 Things





1. Inheritance Tax

Nil rate band £325,000 frozen until 2018/19



2. Registered Charity Number

- All PCCs hold Charitable Status
- What is your Parish Income?
- All gifts in Wills exempt from IHT
- Proper Receiving Body = PCC



* Mission and Ministry

A lasting gift to God

not to pay the bills

The largest gift to God

• a gift that costs nothing





A lasting gift to your church

A Lasting Difference Film



https://www.youtube.com/watch?v=0 e02Fh4XB4&t=1s







Step 1

Make and Communicate a Legacy Policy





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Step 2

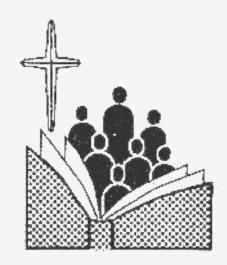
Make legacy literature available



www.ParishResources.org.uk/order



Step 3
Share your Story





Step 4 Review Legacies Regularly













Leaving a Legacy

Writing your Will

An Amazing Gift

Contact Us



www.churchlegacy.org.uk



My Final Thought

By far, the largest trigger for people leaving a Gift in their Will is ...

when they're asked!



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Questions, Thoughts, Comments



